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Addendum # 3 New Camera System

Date of Addendum: 1/24/2025

NOTICE TO ALL BIDDERS AND PLANHOLDERS

The Proposal Documents for the above-referenced Project are modified as set forth in this Addendum. The original Proposal Documents and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby made part of the Proposal Documents. Vendors will take this Addendum into consideration when preparing and submitting a Proposal and shall acknowledge receipt of this Addendum in the space provided in the Proposal Documents.

PROPOSAL SUBMITTAL DEADLINE

The Proposal submittal time has been changed from 2:30pm on Thursday, January 30, 2025 to 2:30pm on Thursday, March 13, 2025.

The last day for questions is noon on March 4, 2025.

1.0 – ATTACHMENTS		
Item	Description	
1.1	Site Location List	

2.0 – QUESTIONS AND ANSWERS The following questions and answers are provided as a matter of information to clarify issues raised about the Proposal Documents. Item **Questions and Answers** Q. Do you have the precise specific counts for the security camera types needed for each site as enumerated on the last page of the RFP so that we understand which are inside versus outside cameras and the viewing angle needed? Worcester County Camera Systems (Berlin Roads)-4 IP Cameras, Cat 5/6 wire & Stand-alone NVR 2.1 (Pocomoke Roads) -4 IP Cameras, Cat 5/6 wire & Stand-alone NVR (CBI/CET Berlin)-6 IP Cameras, Cat 5/6 wire & Stand-alone NVR (Public Landing Marina) -4 IP Cameras, Cat 5/6 wire & Stand-alone NVR (Ocean Pines Recycle) -2. IP Cameras, Cat 5/6 wire & Stand-alone NVR (Emergency Services Radio Bldg.) -5 IP Cameras, Cat 5/6 wire, Switch & County Server (6 Radio Tower Shacks) -17 IP Cameras, Cat 5/6 wire, Switch & County Server (Mosquito Control Bldg.) -2. IP Cameras, Cat 5/6 wire & Stand-alone NVR

	(Wor. Co. Storage Bldg.) - 4 IP Cameras, Cat 5/6 wire & Stand-alone NVR						
	(Welcome Center State Line) - Currently no cameras on site						
	(Bank St. Bldg.) -Currently no cameras on site						
	(Dept.of Public Works Office)-6 Cameras, No Name System, Non-NDAA						
	(Animal Control) - 6 Cameras, No Name System, Non-NDAA						
	(Rec. Center) -2.7 IP Cameras, Cat 5/6 wire, Switch & County Server						
	(Fire Training Center) -6 IP Cameras, Cat 5/6 wire, Switch & County Server						
	(Waste Water OP) - 2.0 Camera Hybrid System of Coax and IP, 2. Stand-alone NVR's (Needs Replacing)						
	(Govt.Center, Court House, States Atty. Bldg.)-12.0 IP Cameras, Cat 5/6 wire, Switch's County Server (
	Landfill & Recycle Center Newark) -4 IP Cameras, Cat 5/6 wire, Switch & Counter Server						
	A. The counts are noted above						
	Q. For exterior cameras, if locations are changed, who is responsible for patching prior camera's cable						
2.2	punch out?						
2.2	A. The camera installer						
2.2	Q. If exterior or interior camera locations are moved, who is responsible for patching the holes or replace						
2.3	the ceiling tiles?						
	A. The camera installer, however it may require assistance from our maintenance department						
	Q. What are requirements of key card integration?						
2.4	A. We are not asking for key card integration although some solutions provide it. We are using Aurora						
	Keyscan						
	Q. Due to the amount of engineering and design that is needed, can the county change the Weight Factor of						
2.5	"Innovation and Additional Features " scoring to 25%?						
	A. We are going to leave the evaluation weighting unchanged.						
	Q. Due to scope of design and engineering can it be made that the short list of vendors be required to						
2.6	provide a presentation and demonstration?						
	A. The county may require presentations from the short list of vendors, but this is not required.						
	Q. How many Analog cameras are on the system?						
2.7	A. Only the buildings with coax which was discussed during walk through						
2.8	Q. What VMS platforms has the county had demonstrated to them?						
2.0	A. There were multiple demonstrations, however a specific manufacturer was not selected.						
	Q. Recording Parameters what is required?						
2.9	A. Need more information in regards to this question.						
	Q. Do specific location need Require specific recording parameters; Frame rate, recorded on motion or full						
2.10	time, If motion (what percent)						
	A.Depends on mexapixel of the camera						
2.11	Q. Retention of 60 days, how many clients are needed, Are monitors needed if so, how many and size?						
2.11	A. Depends on type of client, saving or viewing? No monitors needed						
	Q. What type of Analytics are required or desired?						
2.12	A. Not specified.						
	Q. What does Maintenance Agreement need to include?						
2.13	A. ETA of on site and repair capabilities						
	Q. Does the county want preventative maintenance to be included in the service agreement?						
2.14							
	A. Not at this time						
2.15	Q. Are there specific safety standards above that of OSHA at certain sites, if so what are they? Specifics on						
2.15	number of people or special PPE required?						
	A. You would need to see safety personnel prior to work						
	Q. Are there specific Safety training that technicians would need to attend prior to doing work at any of the						
2.16	facilities?						
	A. You would need to see safety personnel prior to work.						
2 17	Q. Is there a specific amount of time which it will take to process our technicians into any specific facility?						
2.17	A. No						
2.10	Q. Will any sites be off limits for work during normal business hours and days?						
2.18	A. Yes, courthouse, CBI/CET, Sheriff's Office						
_	Q. When will we get drawings of the facilities to finish site visits?						
2.19	A. We are working on gathering this information and will provide an update in the next addendum.						
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2.20	 Q. We believe a three-month timeframe for the complete project installation is insufficient to ensure a thorough and comprehensive outcome. We therefore request an extension of the project timeline to at least six months. Alternatively, we propose that the project duration be determined based on a schedule submitted by the successful bidding contractor. A. The timeline for completion from the Notice to Proceed date has been extended to 180 calendar days. 						
2.21	 Q. In the document outlining potential coverage areas, which you provided at the pre-proposal meeting, it states a need for coverage at 4527 Outten Road, specifically for the docks and boat ramp. There are also two smaller structures adjacent to the docks. Please confirm if coverage for these structures is also desired. A. The one building has cameras that cover the entire property 						
2.22	Q. Can you please provide the floor plans that show current camera locations and network closets for all the sites we will be working at?A. Working on floor plans but do not have current camera locations						
2.23	 Q. At the pre-proposal meeting there was a discussion about setting up another site survey for the courthouse & government center. Can we set up a time during a weekday when we can get access to more of the building? A. Yes, this will be dependent on county personell availability. Please contact the Procurement Officer to setup a date and time. Note the no questions will be allowed during additional site visits. 						
2.24	Q. Do you actually want 30 frames per second and 60 days of retention?A. The minimum would be 4 megapixel, however most of the newer cameras are 8 megapixel which increases the FPS count. We still expect a minimum of 60 days retention.						
2.25	Q. How, when and where can we request/receive access to retrieve the ONSSi information? A. Working on a document. We cannot allow remote access to third party						
2.26	Q. Do you want a Failover server to be located on site (at every site) or at a central location?A. Central Location.						
2.27	Q. If a Central failover server is desired, how many sites can failover to it? (example: 1 Failover server to 4 sites or 24 cameras)A. We are only considering the primary Government Center as failover. This is where the data will be stored.						
2.28	Q. Regardless of failover location, how much video do you want to failover. (i.e. 1 week, 30 days, 60 days, ect)A. 60 Days.						
2.29	Q. Page 32 of specs. 6 Radio Tower Shacks. Is that 6 separate Shacks or 1 Tower with 6 shacks? A. There are six individual locations, typically one shack per location.						
2.30	 Q. In light of the project's complexity and the time required to develop a comprehensive response to the RFP, we respectfully request that you consider extending the submission deadline. A typical duration of 45 days from the pre-bid meeting is standard for projects of this scope. A. The Proposal due date has been extended. 						
2.31	Q. Given the scale of the project, we request an extension to the completion timeline from the notice to proceed to 180 days, prior to the initiation of liquidated damages.A. The timeline for completion from the Notice to Proceed date has been extended to 180 calendar days.						
2.32	Q. Please confirm that the objective of the current project is solely to replace existing cameras that are either non-NDAA compliant or incompatible with the proposed system.A. Correct.						
2.33	Q. Please clarify whether new network cables are required for each camera. There were varying opinions expressed during the site visits.A. This is dependent on the cabling type per location. An example would be Animal Control whereas they use nothing but coax. It would need to be replaced with CAT6 as explained during the walk-through.						
2.34	Q. Please clarify connectivity details for each site, such as county fiber availability, high-speed internet, or the lack thereof.A. The attached location list indicates if each location has internet or not.						
2.35	 Q. During the site walks, it was noted that the county will supply the necessary connectivity equipment, such as Cradlepoint routers or LTE access points for sites without connectivity. Please confirm that the respondent's responsibility is limited to design and installation, and that the county will handle the procurement and ongoing costs associated with connectivity. A. Correct, the county will purchase switches and Cradlepoints along with monthly contracts. 						

2.36	Q. Please confirm whether the inclusion of cameras for the Bank Street and Welcome Center is part of this RFP response or if this will be addressed through separate negotiations with the selected vendor. A. The welcome center and Bank Street will need to be part of this RFP project.					
2.37	Q. Please confirm the required on-site service response time in the event of a system outage. A. The County has requested a 4-hour response time. The on-site time depends on the issue.					
2.38	Q. Please provide clarification on the lighting projection requirements for cameras installed at tower sites.A. This information will be provided in the next addendum.					
2.39	Q. Is lightning suppression required for any exterior cameras other than those on tower sites? A. Yes					
2.40	 Q. During the pre-bid meeting, it was noted that the system should come with a five-year full-coverage warranty for all installed components, including software. Please confirm this requirement. A. Yes, if not available please note the warranty offered by manufacturer 					
2.41	Q. Would you be able to provide the updated site list issued during the pre-bid in an Excel format? A. Yes, I will have this added to the County's website.					
2.42	Q. Could you provide floor plan drawings for the JSOC Building, as well as any additional buildings, if available?A. The JSOC building is not owned by the county as it is leased, but we will try to find the DRP records on file. We will pull what is available for the other buildings. Due to the nature of JSOC we may not be able to publish online.					

END OF ADDENDUM

Location Identifier	Location Street Address	Subsidiary	Structure Identifier	Square Feet	Internet	No Internet
BLDG - Animal Control	6207 Timmons Road, Snow Hill	Animal Shelter/Animal Control	Animal Control	4600	х	
BLDG - Berlin Roads Shop	10146 Main Street, Berlin	Streets & Roads	Berlin Shop	4696	Х	
BLDG - Court House & Government Center	One West Market Street, Snow Hill	Court	Court House	34700	Х	
BLDG - Emergency Srvs	100 Belt Street, Snow Hill	Emergency Management	Elections Office	3200	Х	
BLDG - Fire Training Center	6743 Central Site Lane, Newark	Fire/Rescue/EMS	Fire Training Building	5040	Х	
BLDG - Maryland Welcome Center	144 Ocean Highway, Pocomoke City	Tourism/Visitors Center	Worcester County Welcome Center #1	4000	Х	
BLDG - Public Works	6113 Timmons Road, Snow Hill	Public Works	Public Works Gas Island	576	Х	
BLDG - Public Works Storage	6064 Worcester Highway, Snow Hill	Public Works	Public Works Storage	3200		Х
BLDG - Roads Shop Pocomoke	2152 Groton Road, Pocomoke City	Streets & Roads	County Roads Shop	2584	Х	
Boat Ramp - Outten Rd	4527 Outten Road, Snow Hill	Parks & Recreation	Dock, Boat Ramp - Outten Rd	-		Х
CET Building	619 Franklin Ave, Berlin	Sheriff	CET Building	5610	Х	
Complex - John Walter Smith & Rec Center	6030 Public Landing Road, Snow Hill	Parks & Recreation	Rec & Parks Maintenance Office	768	Х	
Economic Development/Tourism	107 Green Street, Snow Hill	Economic Development	Economic Development/Tourism Office	-	Х	
Emergency Srvs Communications - Ocean Gateway	9758 Ocean Gateway, Berlin	Communications	800 MHz Pro Voice Radio Communication System - Ocean Gateway	-	Х	
Emergency Srvs Communications - Central Site Lane	7048 Central Site Lane, Newark	Communications	800 MHz Pro Voice Radio Communication System - Central Site Lane	-	Х	
Emergency Srvs Communications - Klej Grange Rd	2630 Klej Grange Road, Pocomoke City	Communications	800 MHz Pro Voice Radio Communication System	-	Х	
Emergency Srvs Communications - North Washington St.	112 North Washington Street, Snow Hill	Water & Wastewater	Water Tower - Snow Hill (Equip Bldg)	-	Х	
Emergency Srvs Communications - Snow Hill Rd	6572 Snow Hill Road, Snow Hill	Communications	800 MHz Pro Voice Radio Communication System - Snow Hill Rd	-	Х	
BLDG - Mosquito Control	6205 Timmons Road, Snow Hill	Maintenance	Mosquito Control	490	Х	
WWTP & BDLG - Main Office & WWTP Ocean Pines	1000 Shore Lane, Ocean Pines	Water & Wastewater	Chemical Bldg	1995	Х	
BLDG - Landfill & Recycling	7091 Central Site Lane, Newark	Landfill	Landfill Recycling Building	24000	Х	
Pocomoke Tower Site	1634 Dunn Swamp Road, Pocomoke City	Emergency Services		-	Х	